

## **PCCW Global's Console Connect platform leveraged by TNS Plus to deliver global cloud connectivity for Kazakhstan enterprises**

**HKT (SEHK:6823) – HONG KONG, March 31, 2020** – PCCW Global, the international operating division of HKT, Hong Kong's premier telecommunications service provider, and TNS Plus, a major operator in Kazakhstan which provides a wide range of innovative telecommunications services, today announced a strategic collaboration focused on delivering flexible, simple and robust multi-cloud connectivity to both local and multinational enterprises.

As part of the Veon Group, TNS Plus operates as the only international transit provider for the group in Kazakhstan. It provides a range of enterprise connectivity solutions, including lease of international / intercity channels and data transmission, as well as voice traffic termination and enterprise-grade Internet solutions.

The collaboration will allow TNS Plus to leverage the power of PCCW Global's Console Connect Software Defined Interconnect<sup>®</sup> platform to offer its enterprise and Tier 2 carrier clients flexible resilient connectivity to the rest of world and access to the global cloud ecosystem.

Console Connect allows TNS Plus to dynamically dial up and down the bandwidth of connections in almost real-time, ensuring its customers only pay for the bandwidth they need, when they need it. In this way, Console Connect has proved itself ideal for TNS Plus, enabling the service provider to construct, develop and tailor its own unique range of innovative cloud access solutions for its local market.

The underlying PCCW Global transmission and IP networks enable Console Connect to deliver significant economies of scale, high speed performance and assured quality of service, to connect to their critical cloud workloads. Local enterprises no longer have to rely on the public Internet which can be unreliable, insecure and susceptible to prolonged and unexpected outages.

Mr. Neil Templeton, Vice President of Marketing, PCCW Global, said, "The growing demand for cloud services in Kazakhstan coupled with our Console Connect-based connectivity services will allow TNS Plus to pioneer innovative and unique solutions for its home market. Console Connect delivers a simple-to-deploy, flexible and affordable way to connect to cloud-based applications, partners, IT infrastructure and the world's major cloud hosting services. The global reach of the platform spans over 40 countries and interconnects over 120 data centers, leveraging the worldwide PCCW Global MPLS network, which is physically separate to the public Internet and features an uncontended, highly resilient and redundant core network with multiple low-latency paths between countries."

Mr. Dauren Bukeyev, Director of Carrier Relations for TNS Plus, said, “The flexible and secure connectivity offered by Console Connect was as a key benefit, as were the global reach and unmatched capabilities of PCCW Global. This collaboration allows us to benefit from being able to simply and quickly connect our customers to the cloud or clouds that they choose – AWS, Azure, IBM, Alibaba, or any other. Adding in the benefits of elastic interconnectivity, security and reliability that Console Connects delivers, the decision to collaborate with PCCW Global has been an easy one.”

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## **About PCCW Global**

PCCW Global is the international operating division of HKT, Hong Kong’s premier telecommunications service provider, which is majority-owned by PCCW Limited. Covering more than 3,000 cities and 160 countries, the PCCW Global network supports a portfolio of integrated global communications services including connectivity, applications, and tailored solutions facilitated by its on-demand digital software defined interconnection system.

PCCW Global is headquartered in Hong Kong, and maintains regional centers in Australia, Belgium, China, France, Greece, Japan, Korea, Singapore, South Africa, the United Arab Emirates, the United Kingdom and the United States of America. To learn more about PCCW Global, please visit [www.pccwglobal.com](http://www.pccwglobal.com).

## **About Console Connect**

PCCW Global's Console Connect is a leading global Software Defined Interconnect platform, enabling its customers to privately and seamlessly access business-critical SaaS applications, cloud providers and other enterprises. The Console Connect platform delivers on-demand cloud connectivity through a unique blend of software and network infrastructure. Console Connect is one of the first global platforms to fully automate switching and routing for seamless interconnection, avoiding the risks of sending traffic over the public Internet. To learn more about Console Connect by PCCW Global, visit [www.consoleconnect.com](http://www.consoleconnect.com).

## **About HKT**

HKT (SEHK: 6823) is Hong Kong's premier telecommunications service provider and leading operator in fixed-line, broadband and mobile communication services. It meets the needs of the Hong Kong public and local and international businesses with a wide range of services including local telephony, local data and broadband, international telecommunications, mobile, enterprise solutions, and other telecommunications businesses such as customer premises equipment sales, outsourcing, consulting, and contact centers.

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HKT offers a unique quadruple-play experience in Hong Kong delivering media content on its fixed-line, broadband Internet access and mobile platforms jointly with its parent company, PCCW Limited.

HKT also provides a range of innovative and smart living services beyond connectivity to make the daily lives of customers smarter, whether they are at home, in the workplace, or on the go. Consumers and merchants alike may also enjoy HKT's financial-related services such as mobile payment, smart mobile point-of-sale solutions, and insurance.

For enterprises, HKT delivers end-to-end integrated solutions employing emerging technologies such as cloud computing, Internet of Things (IoT) and Artificial Intelligence (AI) to accelerate their digital transformation, contributing to Hong Kong's development into a smart city.

The Club is HKT's loyalty program and one of the largest of its kind in Hong Kong, not only offering a variety of privileges and benefits to enrich the lifestyle of members, but also increasingly amalgamating merchants and becoming an integral part of a new digital ecosystem connecting consumers and merchants.

For more information, please visit [www.hkt.com](http://www.hkt.com).

## **About TNS Plus**

TNS PLUS an international operator providing a wide range of telecommunication services optimally balanced in terms of cost and quality: voice, access to the Internet, data transmission network, transparent digital channels, IP VPN, IPLS, long-distance and long-distance communication services on the client segment B2O, as well as to large corporate clients on the B2B segment. TNS-Plus builds the image of the most modern, fast and profitable telecommunications operator.

TNS PLUS provides customers with an existing range of services with access to new target and geographic markets. One of the key aspects of the strategy is the expansion of the Company's telecommunication infrastructure across Eurasia.

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